

2020-2021 Budget

Ordinary Income/Expense

Income

Direct Public Support

APPLE ANNIE- CRATE SALES	8,000.00
APPLE ANNIE- POST COLLECTIONS	-
APPLE ANNIE - BAG SALES	7,500.00
APPLE ANNIE AROUND TOWN	-
APPLE ANNIE - TIGHTS & T-SHIRTS	730.00
APPLE ANNIE - MEMBER DONATIONS	2,250.00
APPLE ANNIE - RECEIVABLES	
Touch-A-Truck	5,000.00
HUFF & PUFF	2,500.00
League Wide Sponsorships	<u>20,000.00</u>

Total Direct Public Support 45,980.00

Other Types of Income

READ ACROSS THE SHOALS	300.00
MAY DINNER	1,000.00

Program Income

DUES- SUSTAINERS	1,000.00
DUES - ACTIVE MEMBERS	5,500.00
DUES - PROVISIONALS	<u>2,000.00</u>

Total Program Income 9,800.00

Total Income **55,780.00**

Apple Annie- Cost of Goods Sold

ADVERTISING	500.00
APPLES	5,000.00
TIGHTS & TSHIRTS	750.00
AROUND TOWN	250.00
BBQ COOKOFF/APPLE ANNIE LIVE	-
SUPPLIES	<u>1,000.00</u>

Total Apple Annie 7,500.00

May Dinner- Cost of Goods Sold

ENTERTAINMENT	300.00
FLOWERS/DECORATIONS	400.00
FOOD	
VENUE RENTAL	<u>2,500.00</u>

Total May Dinner 3,200.00

HUFF 'N PUFF EXPENSES

SOLID ROCK TIMING	575.00
PRINTING & COPYING	5,020.00
GOODIE BAGS	<u>635.00</u>

Total HNP 6,230.00

TOUCH A TRUCK EXPENSES

Official Logo	250.00
Rent for Location	750.00
Other Cost (advertising, etc.)	500.00
Total TAT	1,500.00
Other- Cost of Goods Sold	
READ ACROSS THE SHOALS	500.00
DONE IN A DAY- SOUP KITCHEN	600.00
JUNIOR LEAGUE ASSOCIATION FEES	6,000.00
DIAD (other events)	500.00
REHAB PARTY-CHRISTMAS	500.00
EASTER BASKETS	200.00
SPECIAL OLYMPICS BANQUET	2,000.00
HOSPITALITY	1,000.00
Total Other	11,300.00
Total Cost of Goods Sold	29,730.00
Gross Profit Margin	26,050.00
Expense	
Administrative Expenses	
ACCOUNTING FEES (audit & QB)	4,200.00
SQUARE/INTEGRITY	1,000.00
ADVERTISING/ PR	500.00
BANK FEES	100.00
INSURANCE NON-EMPLOYEE- STATE FARM	600.00
MEMBER RELATIONS- PROVISIONALS	1,000.00
MEMBER RELATIONS	2,000.00
POSTAGE	400.00
PRINTING	1,000.00
RENT (storage unit & post office)	1,000.00
SUPPLIES	250.00
WEBSITE FEES (\$210 per month)	2,520.00
Travel and Meetings	
BOARD RETREAT	1,000.00
LEAGUE DEVELOPMENT (Annual Conference)	1,000.00
MEALS	300.00
TRAVEL (travel cost, hotels, etc.)	500.00
Total Administrative Expenses	17,370.00
Distribution of Funds	-
Total Expense	35,800.00
Income	
Net Income	19,980.00